

# the Eagan Envoy

Today's look at tomorrow's insurance trends

Fall, 2011

## EAGAN'S NEW WEBSITE TO PREMIER IN EARLY FALL

It's time for an update! Eagan Insurance Agency is working closely with a team of designers to create a dynamic new look for our website. Our goal is to have a contemporary appearance that is easy to navigate, responsive to our customers, with on-line quote requests, claims reporting and up-to-the-minute reports on insurance industry trends. Our news feed will contain information on our agency's many achievements and honors. Brief biographies of our talented and experienced staff members will also be available.

When our new website premieres, we will also launch our presence on Facebook. Our large electronic sign at the Metairie office will announce the debut date. Please look for that and check us out.

## BUYER BEWARE

Consumers shopping online for low-cost auto insurance may be enticed by low prices but should be aware that many of these quotes do not offer all the protection they need, such as medical payments for an uninsured passenger in their car. It's very important to talk to a licensed agent to compare coverages and limits before buying an inferior product.

## EARTHQUAKE INSURANCE

Most commercial and personal insurance policies do not cover damage from earthquakes, such as cracking that can destroy a building or other property. Several commercial lines companies will provide this coverage at an additional premium; however, because of the remote possibility of an earthquake in our area, only a few personal lines insurers offer the additional coverage. If you would like to discuss this, please contact your agent.



### IMPORTANT ANNOUNCEMENT

We are pleased to announce the addition of **ROBIN MOYER** to our staff as an Associate in Insurance Sales.

Robin Moyer brings over fifty years of experience handling complex property and casualty insurance placement and service to Eagan.

He was educated at Tulane University and served our country as a United States Marine.

In addition to account management and service, Robin will be active in Eagan's in-house mentoring program where seasoned veterans work with young individuals pursuing a career in the insurance business.

Robin is an avid sailor, a member of Southern Yacht Club, former board member, Fleet Captain, Fleet Measurer and captain of the Cruiser/Racer class.

## SPOTLIGHT ON



**MARC EAGAN, CIC**  
PRESIDENT, EAGAN INSURANCE

After graduating from Loyola University and the College of Insurance in New York City, Marc began his insurance career at Lloyd's in London, then returned to New Orleans to join the family business. He has been serving as president since 1988.

Marc's many personal accomplishments include:

- 2011-12 President of the Independent Insurance Agents & Brokers of Louisiana;
- Named one of the "Top 50 Money Makers" in 2011 by *New Orleans CityBusiness*;
- Member of the Bank of New Orleans & Louisiana Bancorp Board of Directors since 1997;
- Member of CNA Insurance Company's PACER Panel since 2005;
- Former Secretary of the Surplus Lines Association; recipient of the President's Award in 1987;

And his sailing achievements include:

- 5-time Flying Scot North American champion
- Winner of the Prince of Wales Trophy for the U.S. Match Race Championship
- Winner of the Hinman Trophy for the U.S. Race
- Winner of the Clifford Mallory Trophy for fleet sailing;
- Winner of the Lloyd Phoenix Trophy for U.S. offshore sailing

Marc has been married to Gayle Entringer for 33 years. They have three sons who are active members of the Eagan Agency production staff, one daughter and three grandchildren.

## THE DEBT CEILING DEBATE AND YOUR INSURANCE PREMIUMS

Insurance companies are taking pro-active steps to manage the challenges arising out of the country's financial situation. There is some apprehension among insurers about the volatile nature of the stock market, but most feel the property/casualty industry as a whole is positioned to hold its own, even if there is a disruption in government cash flows.

As reported in the August 1, 2011 *Insurance Journal*.